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**“We are proud to be your partner in success, and we emphasize that together we can make the world a better safe place for us, our children and all the community .”**

## Thank you

*By Emad Sobhy*

Last year, we launched our first newsletter, our aim was (and still) to be closer to our partners, to show that we have similar long term visions regarding the way to lead the business,

For this year, we took time either to do it or not, we have been asking ourselves what would be interesting to show to our valuable customers, to let them trusting us more and more, believing that we improve ourselves, that our ultimate objectives are to exceed their expectations.

I believe that we are still making progress, by all the changes in term of structure and technical aspects. We have chosen to do it slowly but in its best way.

The year of 2017 was not as easy as we expected, but we found ourselves in different challenges. Sometimes we succeed, sometimes we fail, and for each failure there are lessons to be learned.

On behalf of all the Bavely Pco Family, I would like to deeply thank all our partners who encouraged us, who gave us opportunities for improvement, who challenged us to meet their expectations.

We are proud to be your partner in success, and we emphasize that together we can make the world a better safe place for us, our children and all the community.

## Our People

By Nevien Ridha & Sarah Emil

During 2017, our staff has been boosted by additional technical professionals, operators and administrative staff.

With 5% turnover rate, we are proud to find the family of Bavely getting bigger without missing its members.

What we find amazing, is the cosmopolitan character of the company, different cultures and nationalities which gives us a plus with more sharing and tolerance.

We spent hard moments, especially in this phase of change; however, the ultimate objective is achieving our customers' high expectations by giving the necessary care with the focus on quality.

It is not only a management engagement toward quality, it is our DNA



The annual staff gathering becomes a ritual, all the members of Bavely meet together to enjoy, to discuss and play.

This year staff meeting was amazing by the organization of team building activities with the participation of all the staff.

“We are in charge of quality assurance and customer complaints handling, In Bavely, we believe that our customers matters first, that is why we care about them by ensuring high quality delivery in all processes.”



Team Building, Le Meridien Pyramids, 2017

## Our Achievements

By *Mina Kattawi, Joseph Sobhy & Hassan Fathy*

As sectors' managers, in addition to the regularly pest control activities, we find a great pleasure in going along with our customers in their achievements in their different audits.

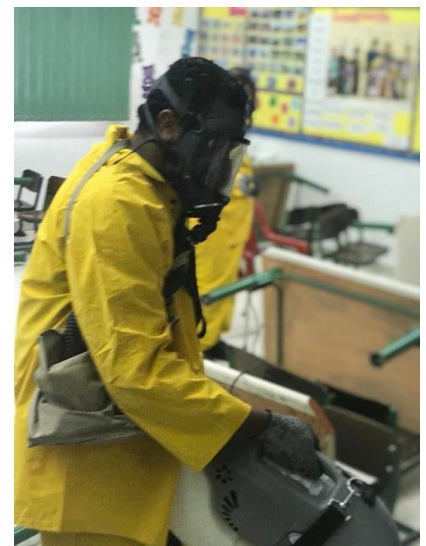
Thanks to our customers, we made improvements in term of Knowledge and awareness about the different requirements such as Yum!, McDonalds, BRC and GMP. We believe that those requirements are the main development of the pest control field. When you focus more about the safety of your product and the people engaged in the process of preparation until the consumption by customer, this makes our mission in Pest Control more valuable and interesting, and that what all Bavely Team is committed to.

We are all engaged in providing a better safe world to our customers, our families and the community.



Decontamination of a B-Lectam Unit in MUP

“I have recently started my journey in Bavely Pco. More than a company, I found myself joining a family. However, when things are related to customers, things differ; responsibility and engagement become our key factors” *Hassan Fathi*



Disinfection of the international school of Choueifat

“I have been working with Bavely from several years, more than the simple experience of implementing IPM programs, I “felt in love” with QUALITY, I find this as a plus, joining pest control activities with quality requirements is impressive .” *Mena Kattawi*



### WINS OF 2017





“I got the opportunity to manage the project of the decontamination of a Penicillin production Unit; I found it an amazing challenge. This is why Bavely is the place to be, because from an early age you start to make achievements”

**Baher Magdy**

## CSR: Business is ethics first

By Marwa Dassouli

I believe that everything we perform can be done in an artistic way, through which you can make a personal achievement, the recipe for that is simple, only two main ingredients that make the imaginary taste of the cake: Pleasure and ethics.

Loving the things you do and being committed to make it within specific values gives you the opportunity to gain trust, to do things better, to improve your capabilities, to be more beneficial for others and to enjoy the moments you spend in doing such things. Simply, you make your life Valuable!

That is what we do in Bavely, we have been engaged to be a partner in making a safer life for others. In addition, we chose to make the business more enjoyable and beneficial, because we want to make it legendary. We recognize that we have an evident responsibility toward the community: Our people, our customers the society and the country.

Here we go, with new perspectives with more focus on ethics and serving others, Bavely Pco ethical and CSR pillars for 2018 are:

- **Education:** We are pleasant to organize classes for alphabet people working with us.
- **Safety:** We are collaborating with some associations to provide free pest control activities to governmental schools and Orphanhood
- **Environment:** Saving Water and energy, fighting against pollution are internal priorities by making awareness sessions.

### MOSAIC OF PARTNERS

**Food Manufacturing Partners**

**International Organization (NGO-UN)**

**Pharmaceutical partners**

**Restaurants (Series)**

**Others (Packaging/Real Estate/Storage/Plastic industries/Farms)**

The amazing part in this is that when we announced to our people our desire to engage in corporate activities, they show interest and ask for being an active member in the operation by offering free intervention on Fridays for example.

Finally, it becomes evident that the purpose of any business exceed the simple monetary profit, it is a mission where there is a mutual WIN to all parties. We are not alone, so no place for self-interest only!

